Situation

The US Oncology Network, one of the nation’s largest networks of integrated, community-based oncology practices with more than 350 sites of care and 1,000+ physicians, needed a secure image-sharing solution to work seamlessly with its existing Picture Archiving and Communications System (PACS), yet be 100% compatible with systems used by referring physicians. Most importantly, the solution had to be extremely powerful, intuitive and easy to use.

Solution

RadConnect offered physicians in The US Oncology Network safe and secure access to their patients’ medical images without providing access to their PACS.

RadConnect, a cloud-based medical image-sharing SaaS solution developed by StatRad, makes healthcare easier for everyone – physicians, technicians, administrators, and patients.

Unlike other medical image management technologies, RadConnect was developed by radiologists for radiologists. By understanding today’s physician and technician realities, RadConnect is optimized to only provide what’s truly needed behind an intuitive interface that’s quick and easy to learn. When supporting technology is fast, accessible, and simple to use, referring partners are more inclined to work with your organization. That drives growth potential while simplifying and securing the image-sharing process.

Plus, RadConnect is far more secure and efficient as CDs get lost, stolen, mismatched, and scratched. RadConnect can completely eliminate the cost associated with CDs (disks, employee support, courier services, etc.) while providing far more security as RadConnect’s HIPAA log follows the image path behind a secure firewall.

• The US Oncology Network consists of more than 350 community-based sites of care.
• The US Oncology Network consists of more than 1,000 physicians across a wide variety of cancer care specialties.
• More than 800,000 patients are treated annually by The US Oncology Network affiliated physicians.
• Practices in The US Oncology Network are geographically dispersed throughout the continental United States.
• Offerings include a new proton therapy center.
Results

The reviews have been outstanding. According to Michael Lafont, VP – Radiation Oncology and Diagnostic Imaging, The US Oncology Network, “Our referring doctors love RadConnect for its ease of use. Images and reports of all sizes and modalities go back and forth with extreme speed and high resolution, and it integrates seamlessly into our PACS and theirs. It speeds the image-sharing process from days (CD burning, couriers, shipping) to hours while eliminating the problem of lost CDs or corrupt files during ingestion.”

Value to The US Oncology Network:

• **Security.** HIPAA is a major concern when handling CDs. RadConnect is far more secure and the HIPAA log is a fantastic feature.

• **Easy to install.** VPN tunnels between practices are expensive, complex, replete with paperwork/agreements/legalities, and prone to disruptions. RadConnect eliminates all that.

• **Simple to train.** Often, training technologists includes a full-day class followed by endless phone support. With RadConnect, training took 15 minutes and all were off and running, often without any need for follow-up or additional training.

• **Intuitive.** The idea that RadConnect was developed by radiologists for radiology certainly holds true. All were impressed by its simplicity.

• **Cost savings.** One practice used to burn 60 CDs/day. Now, it's practically zero.

• **Access Any Time, Any Where.** All were taken by its ease of access and portability. Anywhere there is an internet connection, you have access and sharing capabilities on any screen.